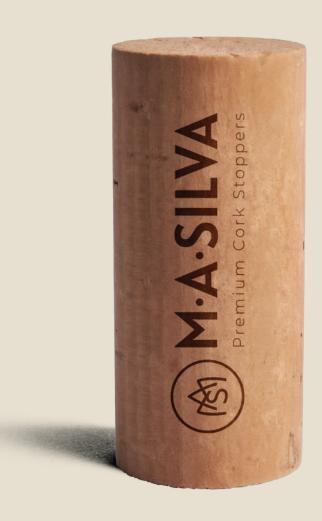


## M-A-SILVA

Premium Cork Stoppers



Naturally about us





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We are not the biggest. We are the best. We don't do a bit of everything. We make cork stoppers. We are not a group. We are a purpose, by nature and for nature.

Manuel Silva, President & Founder



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The more we evolve, the more we challenge ourselves to evolve. At the end of the day, everyone is rewarded: employees, customers and also our planet.

José Silva, CEO



# We are naturally M.A.SILVA

### At M.A.SILVA, we believe that everything should be done naturally. We naturally seek the best and we naturally deliver the best.

We have a privilege that unfolds into 4: working with experienced and dedicated professionals; producing with one of the noblest raw materials in the world - cork; having access to the most advanced cutting-edge technologies in the cork industry; delivering to the environment more than we demand. Our commitments are born in the cork oak forest, and at our production centres we seal them with quality. Through a verticalised production process, we guarantee a rigorous production circuit, from the tree to the sealing of the wine and sparkling wine bottles. In everything we do, the customer-planet binomial guides our path. With a naturally negative carbon footprint, the more we produce, the more we protect nature. The planet benefits and so do our customers. Because we have a negative carbon footprint, when associated with our customers' bottles of wine and sparkling wine, we allow them to also reduce their carbon footprint.

The quality of our stoppers comes naturally from nature and naturally from us.



#### **PURPOSE**

Producing top quality cork stoppers that contribute to the preservation and evolution of wines and sparkling wines

#### **VISION**

Being a global leading company in sustainability practices through an activity that is 100% verticalised, in the production of natural and technical cork stoppers.



#### **MISSION**

Transforming the best cork into value for stoppers, wines and people, in perfect harmony with nature.

#### **VALUES**

Proximity · Commitment Sustainability · Quality Innovation · Resilience





### In 2022, we celebrate 50 years of journeys

Journeys that start in the cork oak forest and end in our customers' bottles. Journeys that, always following the same route, are never alike. Journeys that challenge us, transform us, improve us. Journeys that allow us to learn more, do more, grow more.

With each journey, we discover something new about cork. We naturally innovate and test. In our journey, we partner up with the best. We implement partnerships. We are naturally bigger. With each journey, our product is improved. Our process becomes more sustainable. We serve our customers better.

With 50 years of experience, we still have within us the pioneering energy that makes us always want more. Our ambition and will to exceed expectations is part of us and makes us naturally better.





### Naturally, we evolve

We believe we have the best professionals in the market. Strategic, Research, Development, & Innovation and Operational Teams, each with their own role, all working together to guarantee the quality and sustainability of our production.

### Naturally, we invest

Together with the know-how of our teams and the selection of the best raw material, we invest in the continuous development of cutting-edge technologies and are constantly recognised for this.

## We have been technological leaders in the cork industry since 1972

We naturally embrace nature with the best technology



ONEBYONE®
Individual cork
testing



NEOTECH®
Granules
sterilization and
vaporization



DYNAVOX®
Raw material
sterilization and
vaporization



SARA ADVANCED®
Extraction of
volatiles and
sensory
standardization



MASZONE® Elimination of microorganisms



# Naturally we deliver the best



With a 100% verticalised production process, we guarantee the organoleptic neutrality of our stoppers. Reliable stoppers that efficiently seal bottles of wine, sparkling wine and other alcoholic beverages.

Wines and sparkling wines are not all the same, and naturally neither are our cork stoppers. Choosing the most appropriate stoppers for each alcoholic beverage is an art, which we like to share. First of all, you need to know well the specifics of the beverage that will be sealed. The next challenge is to find the most suitable family of cork stoppers to use.





## **NATURAL**Cork Stoppers



Natural cork stoppers are the most organic ones, the most premium ones, and naturally M.A.SILVA's best sellers.

The production process of these stoppers involves different patented and award-winning technologies, with a commitment to maximum quality and guarantee of non-detectable TCA. Standing out as a world reference, they are the best option for the most demanding wines.



# VIVA® Sparkling Wine Cork Stoppers

VIVA® stoppers are responsible for sealing some of the best sparkling wines in the world.

Resistant to the highest pressures, they naturally maintain the best M.A.SILVA consistency and quality.

M.A.SILVA's portfolio has different VIVA® cork stoppers with different technical specifications.





### **SILKTOP®**

### Technical Cork Stoppers

SILKTOP® cork stoppers represent a combination between the strictness of sealing and the best properties of natural cork stoppers.

Throughout the production process, our cork stoppers are moulded using cutting-edge technology, naturally guaranteeing the best quality for M.A.SILVA technical stoppers.

M.A.SILVA's portfolio has different SILKTOP® cork stoppers, with different technical specifications.



# EVACORK® Colmated Cork Stoppers

**EVACORK®** stoppers are M.A.SILVA's best response to the oenologist's challenge of naturally maintaining the wine's attractiveness with a natural cork stopper at a very competitive price.



### NEO® Micro-Agglomerate Cork Stoppers



NEO® cork stoppers are technical cork stoppers, produced using granules sterilised by one of M.A.SILVA's most innovative and revolutionary technologies - NEOTECH®. This technology allows improving the performance and properties of cork's natural characteristics, in addition to guaranteeing the elimination of TCA.

M.A.SILVA's portfolio has different cork stoppers subjected to this technology, with different technical specifications.





## Naturally certified

At M.A.SILVA we hold different certifications in the industry that demonstrate our ability to deliver quality, in the form of safe and sustainable cork stoppers.

### **Quality Certifications**









PT-1996/CEP.454 PT-2005/GSA.0001

## **Sustainability Certifications**



The mark of responsible forestry

Products are available as FSC® certified on request







# Naturally Better